# Face Care

| | PRODUCT | SIZE | W × H IN | SKU | UPC | PACK | WHSL | MSRP |
|---|---|---|---|---|---|---|---|---|
| **ROSE REJUVENATION** · dry, normal, and mature skin | | | | | | | | |
|  | **Facial Cleanser**<br>Cream cleanser; removes makeup | 4 oz / 130 ml | 2 × 5.25 | IT0261 | 053722001213 | each | **$16.80** | $28.00 |
|  | **Toner**<br>Rose hydrosol mist | 2 oz | 1.625 × 5 | IT0270 | 753182627571 | each | **$10.80** | $18.00 |
|  | Toner<br>· on request | 4 oz | 2 × 5.625 | IT0271 | 753182627588 | each | **$16.80** | $28.00 |
|  | **Oil Serum**<br>Rosehip, squalane, sea buckthorn | 1 oz / 35 ml | 1.25 × 4.375 | IT0268 | 053722001237 | each | **$26.40** | $44.00 |
|  | **Daily Moisturizer**<br>Lightweight; under makeup or sunscreen | 2 oz / 65 ml | 1.625 × 5 | IT0267 | 053722001220 | each | **$16.80** | $28.00 |
|  | **Radiant Day Cream**<br>Everyday cream, never heavy | 1.7 oz / 50 ml | 2.375 × 1.875 | IT0269 | 753182627397 | each | **$17.40** | $29.00 |
|  | **Buttercream**<br>Rich night cream | 1.7 oz / 50 ml | 2.375 × 1.875 | IT0260 | 053722001206 | each | **$18.00** | $30.00 |
| **CUCUMBER RENEWAL** · combination and oily skin · the look of redness · farm-grown cucumber hydrosol | | | | | | | | |
|  | **Facial Cleanser**<br>Cucumber, green tea, oats | 4 oz / 130 ml | 2 × 5.25 | IT0039 | 053722001114 | each | **$16.80** | $28.00 |
|  | **Balancing Toner**<br>Cucumber hydrosol from the farm | 2 oz | 1.625 × 5 | IT0037 | 753182627533 | each | **$10.80** | $18.00 |
|  | Balancing Toner<br>· on request | 4 oz | 2 × 5.625 | IT0038 | 753182627540 | each | **$16.80** | $28.00 |
|  | **Oil Serum**<br>Customers' first pick · argan, blue tansy | 1 oz / 35 ml | 1.25 × 4.375 | IT0048 | 053722001138 | each | **$26.40** | $44.00 |
|  | **Cucumber Blue Tansy Daily Moisturizer**<br>Our lightest moisturizer | 2 oz / 65 ml | 1.625 × 5 | IT0045 | 053722001121 | each | **$16.80** | $28.00 |
|  | **Radiant Day Cream**<br>Popular online; few stores carry it yet | 1.7 oz / 50 ml | 2.375 × 1.875 | IT0049 | 753182627373 | each | **$17.40** | $29.00 |
|  | **Cucumber Blue Tansy Buttercream**<br>Night cream | 1.7 oz / 50 ml | 2.375 × 1.875 | IT0036 | 053722001107 | each | **$18.00** | $30.00 |

| | PRODUCT | SIZE | W × H IN | SKU | UPC | PACK | WHSL | MSRP |
|---|---|---|---|---|---|---|---|---|
| **SOOTHING FLOWERS** · sensitive skin · lavender, chamomile, calendula, neroli | | | | | | | | |
|  | **Facial Cleanser**<br>Ultra-gentle cream cleanser | 4 oz / 130 ml | 2 × 5.25 | IT0310 | 053722001312 | each | **$16.80** | $28.00 |
|  | **Balancing Toner**<br>Farm lavender hydrosol | 2 oz | 1.625 × 5 | IT0307 | 753182627557 | each | **$10.80** | $18.00 |
|  | Balancing Toner<br>· on request | 4 oz | 2 × 5.625 | IT0308 | 753182627564 | each | **$16.80** | $28.00 |
|  | **Oil Serum**<br>Calendula-infused jojoba, squalane, CoQ10 | 1 oz / 35 ml | 1.25 × 4.375 | IT0319 | 053722001336 | each | **$26.40** | $44.00 |
|  | **Daily Moisturizer**<br>Light; delicate floral scent | 2 oz / 65 ml | 1.625 × 5 | IT0316 | 053722001329 | each | **$16.80** | $28.00 |
|  | **Radiant Day Cream**<br>Light day cream | 1.7 oz / 50 ml | 2.375 × 1.875 | IT0320 | 753182627380 | each | **$17.40** | $29.00 |
|  | **Buttercream**<br>Rich night cream | 1.7 oz / 50 ml | 2.375 × 1.875 | IT0309 | 053722001305 | each | **$18.00** | $30.00 |

**Merchandising** Shelve each line left to right in order of use. Testers for the Oil Serum and Radiant Day Cream ship free with a regimen opening order; see tester policy.

**Prices** 2026 Q3 wholesale price list. Wholesale is 60% of MSRP throughout. Items are listed in ECRS. Order through your sales representative or directly at orders@islandthyme.com.

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# Lip Balms

| | PRODUCT | SIZE | W × H IN | SKU | UPC | PACK | WHSL | MSRP |
|---|---|---|---|---|---|---|---|---|
| **12-COUNT COUNTER DISPLAY BOXES** · one flavor per box · box doubles as the display · retails at $3.50 a tube | | | | | | | | |
|  | **Tingle Mint · box of 12**<br>Top flavor in every channel | 12 × 0.15 oz | 3.125 × 1.375 | IT0426 | 053722001374 | 1 box | **$25.20** | $42.00 |
|  | **Huckleberry · box of 12**<br>A berry flavor with a loyal following | 12 × 0.15 oz | 3.125 × 1.375 | IT0422 | 053722001282 | 1 box | **$25.20** | $42.00 |
|  | **Vanilla · box of 12**<br>Soft, sweet, and unfussy | 12 × 0.15 oz | 3.125 × 1.375 | IT0428 | 053722001381 | 1 box | **$25.20** | $42.00 |
|  | **Cardamom Vanilla · box of 12**<br>Warm and aromatic | 12 × 0.15 oz | 3.125 × 1.375 | IT0418 | 053722001183 | 1 box | **$25.20** | $42.00 |
|  | **Lavender Vanilla · box of 12**<br>Lavender essential oil over a vanilla base | 12 × 0.15 oz | 3.125 × 1.375 | IT0424 | 053722001299 | 1 box | **$25.20** | $42.00 |
|  | **Mango · box of 12**<br>Bright, with lime | 12 × 0.15 oz | 3.125 × 1.375 | IT0430 | 053722001367 | 1 box | **$25.20** | $42.00 |
|  | **Blackberry · box of 12**<br>Wholesale-leaning flavor | 12 × 0.15 oz | 3.125 × 1.375 | IT0420 | 053722001176 | 1 box | **$25.20** | $42.00 |
|  | **Chai · box of 12**<br>Leans autumn and holiday | 12 × 0.15 oz | 3.125 × 1.375 | IT0441 | 053722001190 | 1 box | **$25.20** | $42.00 |
|  | **Coconut Lime · box of 12**<br>Newest; leans summer | 12 × 0.15 oz | 3.125 × 1.375 | IT0458 | 053722001275 | 1 box | **$25.20** | $42.00 |

**SINGLE-TUBE UPCS** · for your item file · we ship by the box · each tube retails at $3.50

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|---|---|---|---|---|---|
| **Tingle Mint** | 753182627229 | **Huckleberry** | 753182627205 | **Vanilla** | 753182627212 |
| **Cardamom Vanilla** | 753182627250 | **Lavender Vanilla** | 753182627267 | **Mango** | 753182627236 |
| **Blackberry** | 753182627243 | **Chai** | 753182627618 | **Coconut Lime** | 753182627625 |

**SETS** · compostable sleeve · for the gift table

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
|  | Lip Balm Classic Set of 5<br>· on request<br>Mango, Huckleberry, Vanilla, Tingle Mint, Blackberry | 5 × 0.15 oz | 3.875 × 3.25 | IT0215 | 753182627199 | each | **$10.20** | $16.00 |

**Seasonal** Rotate Chai forward from September and Coconut Lime forward from May.

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# Creams

| | PRODUCT | SIZE | W × H IN | SKU | UPC | PACK | WHSL | MSRP |
|---|---|---|---|---|---|---|---|---|
| **CALENDULA COMFREY CREAM** · dry, hard-working skin · farm-grown calendula and comfrey | | | | | | | | |
|  | **Calendula Comfrey Cream**<br>Our best-selling cream | 2 oz glass jar | 2.25 × 2 | IT0019 | 753182627311 | each | **$10.80** | $18.00 |
|  | **Calendula Comfrey Cream**<br>The size customers move up to; our most reordered product online, still new to most stores | 4 oz jar | 2.875 × 1.875 | IT0020 | 753182627328 | each | **$16.80** | $28.00 |
| **LAVENDER ROSE CREAM** · dry and sensitive skin · rose hydrosol · night-cream favorite | | | | | | | | |
|  | **Lavender Rose Cream**<br>A bestseller for more than twenty years | 2 oz glass jar | 2.25 × 2 | IT0194 | 753182627359 | each | **$10.80** | $18.00 |
|  | **Lavender Rose Cream**<br>The long-lasting size for true fans. | 4 oz jar | 2.875 × 1.875 | IT0195 | 753182627366 | each | **$16.80** | $28.00 |
| **JASMINE ALOE CREAM** · after sun · scent-led · aloe and shea | | | | | | | | |
|  | **Jasmine Aloe Cream**<br>Scented with true jasmine absolute | 2 oz glass jar | 2.25 × 2 | IT0146 | 753182627335 | each | **$10.80** | $18.00 |
|  | Jasmine Aloe Cream<br>· on request | 4 oz jar | 2.875 × 1.875 | IT0147 | 753182627342 | each | **$16.80** | $28.00 |

**Merchandising** Shelve the creams with the salves as one hand and body care block; 2 oz at eye level, 4 oz below. A Calendula Comfrey tester ships free with a creams opening order.

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# Salves

| | PRODUCT | SIZE | W × H IN | SKU | UPC | PACK | WHSL | MSRP |
|---|---|---|---|---|---|---|---|---|
| **HERBAL SUPER SALVE** · our first product · farm-grown and wildcrafted botanicals | | | | | | | | |
|  | **Herbal Super Salve**<br>Our best-selling salve | 2 oz glass jar | 2.25 × 2 | IT0131 | 753182627151 | each | **$9.60** | $16.00 |
|  | **Herbal Super Salve**<br>Travel and trial size; a register companion | 1 oz glass jar | 1.625 × 2.125 | IT0130 | 753182627144 | each | **$6.60** | $11.00 |
| **SOOTHING SKIN SALVE** · very dry skin · calendula, chamomile, lavender, shea | | | | | | | | |
|  | **Soothing Skin Salve**<br>Rich and calming | 2 oz glass jar | 2.25 × 2 | IT0323 | 753182627168 | each | **$9.60** | $16.00 |
| **MOTHER & BABY BODY BALM** · belly, baby, hands, feet · Soothing Skin formula | | | | | | | | |
|  | **Mother & Baby Body Balm**<br>A gift and shower favorite | 4 oz jar | 2.875 × 1.875 | IT0224 | 753182627175 | each | **$15.60** | $26.00 |
|  | Mother & Baby Body Balm<br>· on request | 8 oz jar | 3.75 × 2 | IT0225 | 753182627182 | each | **$25.20** | $42.00 |

**Merchandising** The 1 oz Herbal Super Salve does well at the register next to the lip balm display; 2 oz jars go with the creams. Mother & Baby Body Balm belongs in the baby set as well.

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**Shelf life** 24 months. Keep below 80°F; balms soften in heat and firm back up without harm.

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