MADE ON ORCAS ISLAND SINCE 1996

Salves



Herbal Super Salve was our first product and is still one of our best sellers. It is sweet almond oil infused with calendula, comfrey, and lavender from the farm and with wildcrafted St. John's wort and balm of Gilead, set with beeswax. Soothing Skin Salve is the gentler, richer everyday balm, and Mother and Baby Body Balm is the same formula in a family-size jar.

> "I was given a gift of your Herbal Super Salve. I liked it so much I ordered a bigger jar for me and 3 smaller jars as a gift for my 3 beautiful granddaughters."
>
> Cheryl, on Herbal Super Salve

ISLAND THYME AT A GLANCE

Since 1996
Small-batch maker on Orcas Island, Washington

4.9 of 5
3,300+ customer reviews across our whole line; 97% five-star

On the shelf
PCC Community Markets, Skagit Valley Food Co-op, and co-ops and independents across the Northwest

Made in-house
Our own workshop, with botanicals from Island Thyme Farm. Certified B Corporation™

WHY IT SELLS

The same recipe since 1996
Herbal Super Salve has been made the same way since 1996, with calendula, comfrey, and lavender from our farm and wildcrafted St. John's wort and balm of Gilead. Customers tell us they often buy it as a gift for other people.

The gentler, richer balm
Soothing Skin Salve is the richer, gentler balm: calendula, chamomile, and lavender from the farm in sweet almond oil with shea butter. Reviewers single out the lavender scent, and many use it at night on very dry hands and feet. Every review has been five stars.

The family-size jar
Mother and Baby Body Balm is the same formula in a family-size jar. It is bought for an expecting mother, used on the belly, then on the baby, and then on everyone's feet. It sells as a baby shower and new-parent gift as readily as it does in body care.

Suggested opening set: both salves, two sizes

Herbal Super Salve 2 oz	6
Herbal Super Salve 1 oz	6
Soothing Skin Salve 2 oz	6
Mother & Baby Body Balm 4 oz	3

The 1 oz Herbal Super Salve is the trial size, and it does well at the register next to the lip balm display.

Order or ask a question: orders@islandthyme.com · 360-376-5152 · islandthyme.com · Orcas Island, Washington

Island Thyme
BOTANICALS

PRODUCT SPECIFICATIONS
SALVES

PRODUCT	SIZE	SKU	UPC	NOTES
HERBAL SUPER SALVE · our first product · farm-grown and wildcrafted botanicals · lavender and tea tree				
Herbal Super Salve	2 oz glass jar	IT0131	753182627151	Our best-selling salve.
Herbal Super Salve	1 oz glass jar	IT0130	753182627144	Travel and trial size; a register companion.
SOOTHING SKIN SALVE · very dry skin · calendula, chamomile, lavender · shea butter				
Soothing Skin Salve	2 oz glass jar	IT0323	753182627168	Rich and calming.
MOTHER & BABY BODY BALM · the Soothing Skin formula, family size · belly, baby, hands, feet				
Mother & Baby Body Balm	4 oz jar	IT0224	753182627175	A gift and shower favorite.
Mother & Baby Body Balm	8 oz jar	IT0225	753182627182	Available on request.

Sold by the each. Shelf life: 24 months.

Product details

- Sweet almond oil infused with botanicals and set with beeswax; Soothing Skin and Mother & Baby add shea butter
- Calendula, comfrey, chamomile, and lavender are grown on Island Thyme Farm; St. John's wort and balm of Gilead are wildcrafted
- Scented only with lavender and tea tree essential oils; no synthetic fragrance
- No petroleum ingredients; no preservatives needed
- Yuka scores of 93 to 100
- Made in our workshop on Orcas Island in small batches; no contract manufacturing. Full ingredient declarations for every product are on our wholesale site.

Merchandising

- Shelve the salves with the creams as one hand and body care block, or split them: the 1 oz Herbal Super Salve at the register and the 2 oz jars in the aisle.
- Mother & Baby Body Balm belongs in the baby set as well as in body care. Ask for a second facing there.
- Store below 80°F. Balms soften in heat and firm back up without harm.

How ordering works

Orders go out from Orcas Island within 1–2 business days. Net 30 for established accounts. Listed in ECRS. Testers and staff training on request.

READ OUR CUSTOMER REVIEWS

Herbal Super Salve
islandthyme.com

Soothing Skin Salve
islandthyme.com

Mother & Baby Body Balm
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rev 2026-11-18 · prices on the current wholesale price list