MADE ON ORCAS ISLAND SINCE 1996

Rich botanical creams



Our creams are made with beeswax and shea butter, so they are richer and stay on the skin longer than a lotion. Calendula Comfrey Cream is the most reordered product we make and a favorite of nurses, gardeners, and anyone whose hands take a beating. Lavender Rose Cream has been a bestseller for more than twenty years. Jasmine Aloe Cream completes the set with a true jasmine scent.

> "This is the only cream/lotion that I use on my hands. Never greasy, absorbs quickly and leaves my hands so moisturized without any residue."
>
> Krista, on Calendula Comfrey Cream

ISLAND THYME AT A GLANCE

Since 1996
Small-batch maker on Orcas Island, Washington

4.9 of 5
3,300+ customer reviews across our whole line; 97% five-star

On the shelf
PCC Community Markets, Skagit Valley Food Co-op, and co-ops and independents across the Northwest

Made in-house
Our own workshop, with botanicals from Island Thyme Farm. Certified B Corporation™

WHY IT SELLS

Customers reorder it

Calendula Comfrey Cream is our most reordered product online and in our own stores. Customers tell us they keep a spare jar on hand, and stores see the same pattern: the 2 oz jar sells first and the 4 oz follows.

Grown on our farm

The calendula and comfrey in the cream are grown on Island Thyme Farm and infused into sweet almond oil before the cream is made. Natural grocery shoppers respond to that story.

One jar, many uses

The creams are rich enough for hands, feet, and elbows, and gentle enough that many customers use Calendula Comfrey and Lavender Rose on the face at night. One product covers several needs, which keeps the facing simple.

Suggested opening set: depth on Calendula Comfrey

Calendula Comfrey Cream 2 oz	6
Calendula Comfrey Cream 4 oz	4
Lavender Rose Cream 2 oz	4
Lavender Rose Cream 4 oz	3
Jasmine Aloe Cream 2 oz	4

Two facings of each 2 oz jar and one of the 4 oz. Customers usually start with the 2 oz and move up to the 4 oz on their second purchase.

Island Thyme
BOTANICALS

PRODUCT SPECIFICATIONS
CREAMS

PRODUCT	SIZE	SKU	UPC	NOTES
CALENDULA COMFREY CREAM · dry, hard-working skin · hands, feet, face · light lavender scent				
Calendula Comfrey Cream	2 oz glass jar	IT0019	753182627311	Our best-selling cream.
Calendula Comfrey Cream	4 oz jar	IT0020	753182627328	The size customers move up to; our most reordered product.
LAVENDER ROSE CREAM · dry and sensitive skin · rose hydrosol · a night-cream favorite				
Lavender Rose Cream	2 oz glass jar	IT0194	753182627359	A bestseller for more than twenty years.
Lavender Rose Cream	4 oz jar	IT0195	753182627366	The long-lasting jar for true fans.
JASMINE ALOE CREAM · after sun · scent-led · aloe and shea				
Jasmine Aloe Cream	2 oz glass jar	IT0146	753182627335	Scented with true jasmine absolute.
Jasmine Aloe Cream	4 oz jar	IT0147	753182627342	Available on request.

Sold by the each. 2 oz in glass with a metal lid, 4 oz in a tub with a metal lid. Shelf life: 12 months after opening; 18 months unopened.

Product details

- Beeswax and shea butter emulsions with sweet almond and jojoba oils; richer and longer-lasting on the skin than a lotion
- Calendula and comfrey grown on Island Thyme Farm and infused into the oil before the cream is made
- Scented with lavender essential oil, rose hydrosol, and jasmine absolute; Lavender Rose also carries a rose fragrance note
- No petroleum ingredients and no parabens; ECOcert-accepted preservatives where a preservative is used
- Yuka scores of 86 to 100
- Made in our workshop on Orcas Island in small batches; no contract manufacturing. Full ingredient declarations for every product are on our wholesale site.

Merchandising

- Shelve the creams and salves together as one hand and body care block; customers shop them as a pair.
- Keep a tester jar of Calendula Comfrey Cream in front and invite customers to try it on the back of the hand. That is how most first jars sell.
- Store below 80°F. Beeswax creams soften in heat and firm back up without harm.

How ordering works

Orders go out from Orcas Island within 1–2 business days. Net 30 for established accounts. Listed in ECRS. Testers and staff training on request.

READ OUR CUSTOMER REVIEWS

Calendula Comfrey Cream
islandthyme.com

Lavender Rose Cream
islandthyme.com

Jasmine Aloe Cream
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